

Chief Executive Officer

INDATEL, Overland Park, Kansas

INDATEL is a premier business-to-business broadband organization providing unique access to more than 400,000 miles of fiber transport, 2.3 million buildings, 700 rural exchange carriers and 1,100 POPs across the country. The company provides Ethernet and Direct Internet Access to the Wholesale, Partner, and Enterprise markets. INDATEL is headquartered in Overland Park, Kansas and is owned by 16 of the nation's state-based fiber network companies. Since its inception twenty years ago the company has experienced incredible growth and is financially successful. Today INDATEL has 25 employees and approximately \$30 million in Sales. Due to a recent retirement, INDATEL is seeking a new CEO with the experience, vision, and leadership skills to lead the organization into the future. The CEO will have comprehensive financial and operational responsibilities and will report directly to the organization's Board of Managers.

Our Requirements:

- An accomplished organizational executive with experience building and leading a customer-centric organization.
- A demonstrated ability to anticipate evolving market opportunities and successfully capitalize on them.
- A collaborator focused on developing and sustaining an elite operations team to further enhance the culture and brand that has been built at INDATEL over the past 20 years.
- Knowledge and experience in the telecommunications and broadband industry.
- An ability to assess and balance the priorities of the INDATEL organization with the varied needs of the member-owner organizations.
- An individual that is comfortable working with the media and in the role of INDATEL public spokesperson.

What this Position Offers You:

- An opportunity to lead an organization that believes in seizing new market opportunities and providing world-class service to customers on a state-of-the-art Fiber Optic network.
- A highly desirable lifestyle in a dynamic Midwestern city with rapid growth and a variety of entertainment amenities.
- A family-oriented community with excellent schools.
- An experienced team that has a demonstrated ability to make the organization successful.
- An attractive compensation and benefits package.

Please forward cover letter, resume, and salary requirements to:

Consortia Consulting, Inc.

c/o Dan Caldwell

16924 Frances Street, Suite 115

Omaha, NE 68130

dcaldwell@consortiaconsulting.com

telephone - 402-441-1671

Accepting applications until February 28, 2024

Equal Opportunity Employer